



**Joe Maiale**  
Vice President – Wholesale

**InSinkErator**  
1250 International Drive  
Mount Pleasant, WI 53177

September 15, 2019

To Our Valued Customers:

We would like to inform you that a planned price adjustment related to our Water Products will go into effect on orders placed as of November 1, 2019. InSinkErator has incurred material cost increases associated with recent supply chain dynamics and challenges. These incremental costs have resulted in the following Water Products increases.

Instant Hot Water Systems	7.5%
Instant Hot Water Faucets	4.0%
Instant Hot Water Tanks	10.0%
Filters & Filtration Systems	5.0%

To better serve you with planning your supply chain requirements, orders received through October 15, 2019, will be shipped with normal two-week (10 working-day) lead times. Orders received between October 16th through October 31st, 2019, will be shipped with those normal lead times in November at current pricing levels. We are anticipating heavier than normal orders during this time and we will try to minimize any supply chain disruptions.

InSinkErator appreciates your continued support of our products. If you have any questions regarding this communication, please contact your InSinkErator representative or regional sales manager.

Sincerely,

A handwritten signature in black ink that reads "Joe Maiale".

Joe Maiale  
Vice President Sales – Wholesale

