

Date: **February 26, 2019**

**Subject: RWC Planned Price Adjustment – March 4, 2019**

Dear Sales Agent,

In our recent price increase notice, we communicated that a price increase would take effect March 4, 2019 to coincide with planned additional U.S. tariff increases. As a result of yesterday's U.S. government announcement that the planned March 4 tariff increase would be delayed, RWC will delay its planned March 4, 2019 increase as previously communicated, until such time as a tariff agreement is reached.

Reliance Worldwide Corporation values our partnership and if you have any questions, please do not hesitate to contact our Customer Support team at 1-877-700-4242 or contact your local sales representative.

We recognize that the current tariff volatility is unprecedented and presents unique challenges to our industry. We appreciate your support and understanding as we work together to navigate these issues. We will continue to monitor these negotiations and make appropriate adjustments as the governments involved clarify their position and policies. Thank you for your business and your continued support of our RWC portfolio of brands.

Sincerely,

**Kevin Buckner**  
Senior Vice President of Sales & Marketing